



Instant Phone Authority: Learn the Top Secret Techniques Used by Professional Phone Closers to Pitch and Close Huge Deals Over the Phone!

Linda Thomas

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Instant Phone Authority is a guide to the crucial ingredients that you need to include in your pitch that will communicate strong positioning to your prospect. This will help to make sure that you are listened to with respect and attention when calling your prospects.

If you are a business owner who wants to use the phone to build your business then this book will help. The reason so many entrepreneurs fail at cold calling is that they have not made the correct preparation to ensure their target audience will want to listen to what they have to say. In this book you will find out the secret techniques used by the companies whose sales people sell big deals over the phone.

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